# **Smart Speakers**

#### **Contents**

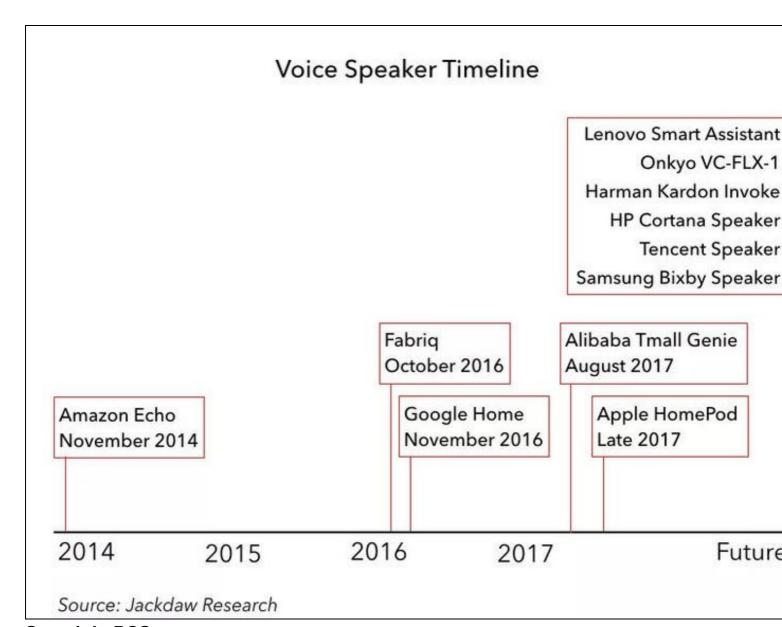
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## **Objective**

- Perform a landscape search in the area of Smart Speakers
- Use PCS to derive insights and gain competitive perspective
   Understand the value chain and recent M&A activities

### Introduction

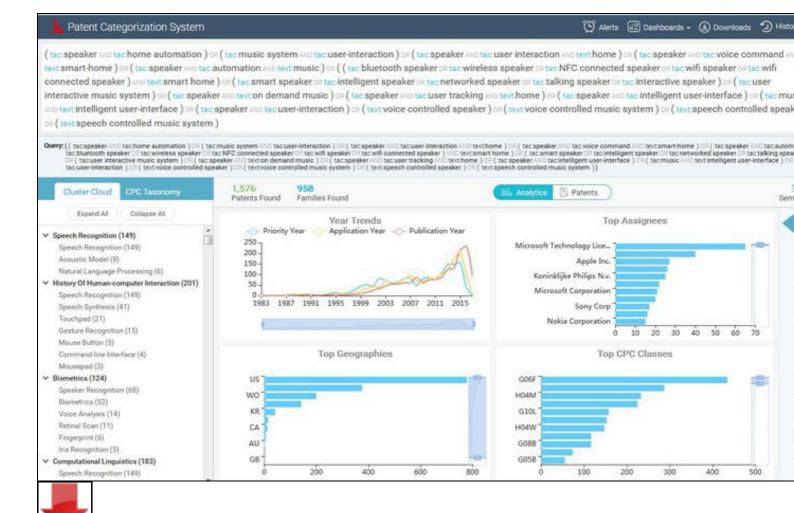
A smart speaker is a type of wireless speaker and smart device that utilizes Wi-Fi, Bluetooth and other standards to extend usage beyond audio playback. This can include, but not be limited to, features such as compatibility across a number of services and platforms, peer-to-peer connection through mesh networking, intelligent personal assistants, and others. Each can have its own designated interface and features in-house, usually launched or controlled via application or home automation software.



#### Search in PCS

A search on PCS for Smart speaker was performed with the following search strategy:

(tac:speaker AND tac:home automation ) OR (tac:music system and tac:user-interaction ) OR (tac:speaker AND tac:user interaction and text:home ) OR (tac:speaker AND tac:voice command and text:smart-home ) OR (tac:speaker and tac:automation and text:music ) OR ((tac:bluetooth speaker OR tac:wireless speaker OR tac:NFC connected speaker OR tac:wifi connected speaker ) and text:smart home ) OR (tac:smart speaker OR tac:intelligent speaker OR tac:networked speaker OR tac:talking speaker or tac:interactive speaker ) OR (tac:user interactive music system ) OR (tac:speaker and text:on demand music ) OR (tac:speaker and tac:user tracking and text:home ) OR (tac:speaker and tac:intelligent user-interface ) OR (tac:music and text:intelligent user-interface ) OR (tac:speaker and tac:user-interaction ) OR (text:voice controlled speaker ) OR (text:voice controlled music system)



# Networked speaker system with follow me

#### US9699579B2 **Publication Date** 20170704 Application No US201514974413A Application Date 20151218 Priority No US201414199137A, US201514974413A Priority Date 20140306, 20151218 **Expiry Date** 20351218 Original Assignee Sony Corp Sony Corporation Current Assignee Sony Corporation Norm. Assignee Sony Corporation Carlsson Gregory Peter Inventor Resch Keith

#### Abstract

In a multi-speaker audio system for, e.g., a home entertainment system or other entertainr system, each networked-speaker (wired or wireless) is activated or deactivated as appropriate audio play follows a user as the user moves around the home.

US-9699579-B2

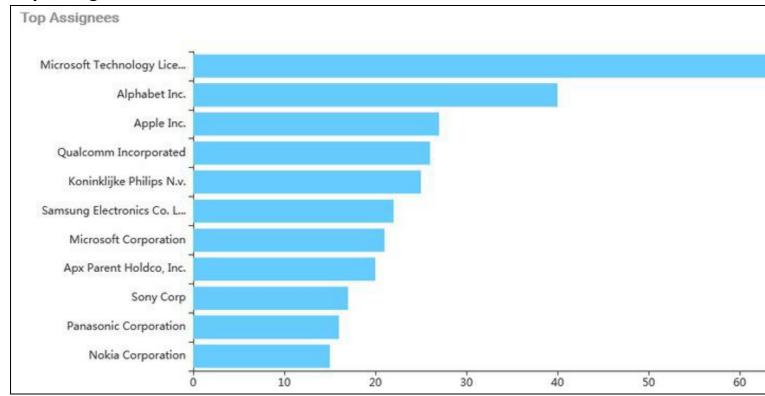
#### Family Members

US9699579B2, US20160105754A1, US20150256954A1, US9232335B2

#### Class Codes

H04N21/44227, H04R2420/07, H04S7/308, H04S7/303, H04R2227/005, H04R27/0
H04R3/12, H04R2420/03, H04S7/301, H04R2227/003, H04S7/301, H04R2420/03,
H04N21/44227, H04R27/00, H04R3/12, H04S7/308, H04R2227/005, H04R2420/07
CPC
H04S7/303, H04R2227/003, H04H20/71, H04N21/25891, H04N21/4108, H04N21/4
H04N21/43615, H04N21/44227, H04N21/482, H04N21/4852, H04N21/6125, H04N
H04N21/6587, H04N21/8106, H04R3/12, H04R27/00, H04R2227/003, H04R2227/0
H04R2420/03, H04R2420/07, H04S7/301, H04S7/303, H04S7/308, H04W64/00, GC

# **Top Assignee**

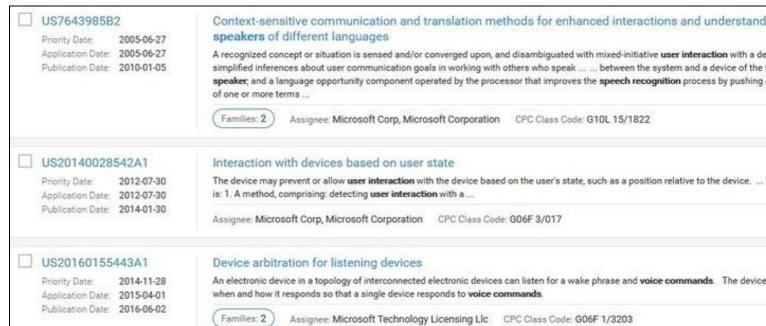


- All Top Players have Smart speakers products in market.
- Microsoft The InvokeGoogle Google HomeApple Homepod

# **Top Assignee Insights**

#### A) Microsoft technology Licensing

• Microsoft has patents related to smart speakers as shown below



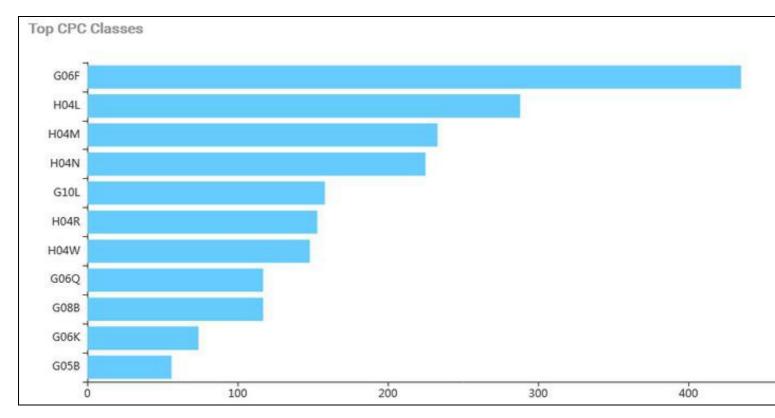
#### B) Alphabet Inc.

• Alphabet has patents related to smart speakers as shown below

	US20150097958A1  Priority Date: 2013-10-07  Application Date: 2014-10-07  Publication Date: 2015-04-09	Smart-home security system with keypad device resistant to anomalous treatment claim 14, further comprising: a speaker configured to generate an audible alert at a lower volume than the horn, wherein the processo configured to activate the speaker in response to determining that the position of the changed while the security keypad device is state. 16. The security keypad device of claim 15, wherein the audible alert generated by the speaker  Assignee: Google Inc								
	US20160018959A1  Priority Date: 2014-07-15  Application Date: 2016-01-21	Adaptive background playback behavior 3, wherein the behavioral model is defined by a server using user interactions with the media viewer. 5. The method of claim 1, where 12. The non-transitory computer-readable storage medium of claim 11, wherein the behavioral model is defined by a server using with the media viewer  Families: 3 Assignee: Google Inc. CPC Class Code: HO4N 21/6379								
	EP2898485A1  Priority Date: 2012-09-21  Application Date: 2013-09-20  Publication Date: 2015-07-29	Devices, methods, and associated information processing for the smart-sensored home  This patent specification relates to apparatus, systems, methods, and related computer program products for providing smart home of each other and/or with a central server or a cloud-computing system to provide any of a variety of useful smart home objectives.  Familles: 3  Assignee: Google Inc. CPC Class Code: G08B 17/113								
B) A	<ul><li>Apple Inc.</li><li>Apple has patents related t</li></ul>	to smart speakers as shown below								
	EP2761860A1  Priority Date: 2011-09-30  Application Date: 2012-09-20  Publication Date: 2014-08-06	Automatically adapting user interfaces for hands-free interaction modes are available for user interaction with the computing device, and wherein: responsive to detection that the device is in a hands-least one of the steps of prompting the user for input, receiving user 21. The computer program product of claim 20, wherein at least interaction modes are available for user interaction with the computing device,  Families: 3 Assignee: Apple Inc CPC Class Code: H04M2250/74								
	US9697822B1 Priority Date: 2013-03-15 Application Date: 2014-04-28 Publication Date: 2017-07-04	System and method for updating an adaptive speech recognition model  A method for updating an adaptive speech recognition model is provided a first mobile communication device is engaged in a call ov communications network and providing an adaptive speech recognition model The method also includes analyzing an outbound audio of first mobile communication  Families: 2 Assignee: Apple Inc CPC Class Code: G10L 15/30								
	US20080084981A1  Priority Date: 2006-09-21  Application Date: 2008-04-10	Audio processing for improved user experience A method as recited in claim 1, wherein the portable electronic device has first and second speakers associated therewith, and wherein controlling operates to direct audio signals for the audio playback to the first speaker user interaction with the audio control inverse volume levels for the communication channel and the mono audio output channel. 14. A method as recited in claim  Families: 2  Assignee: Apple Computer, Apple Computer Inc. CPC Class Code: H04M 3/56								

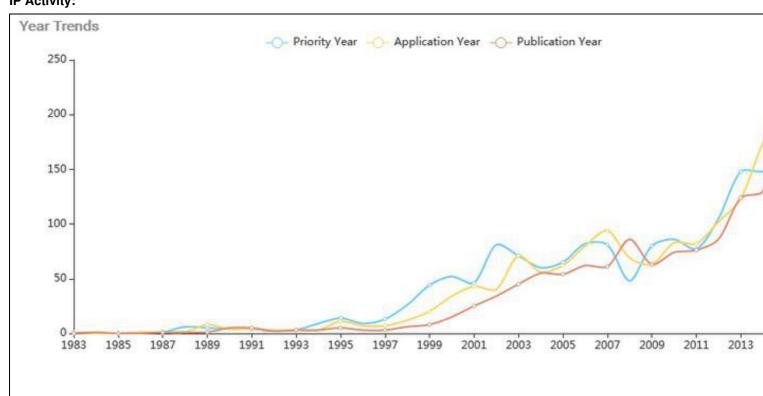
# **Bibliographic Analytics**

Main CPC?s:

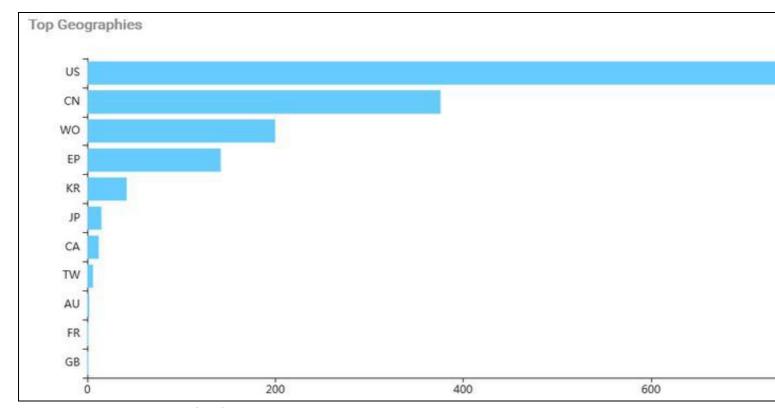


• G06F - Physics---> Computing; calsulating; counting ---> Electrical digital data processing

### **IP Activity:**

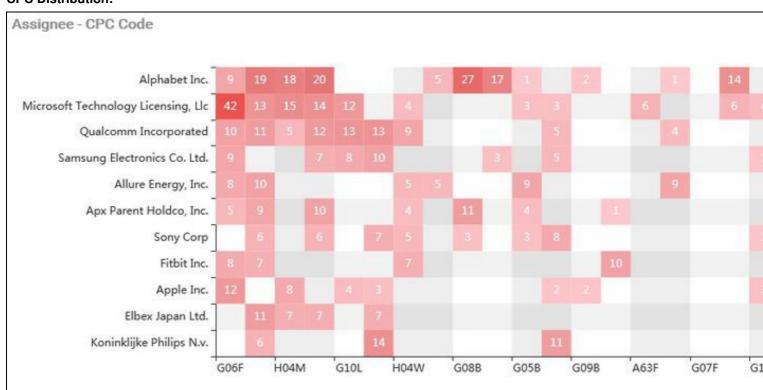


**Geographical Distribution** 



# **Technical Insights: CPC Distribution in Top Assignees:**

### **CPC Distribution:**

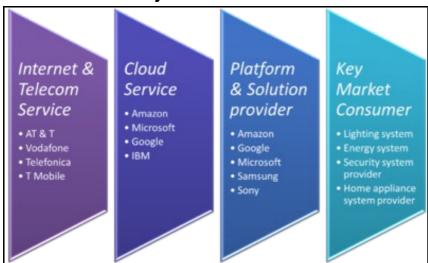


**Technical Insights: Concepts vs Top Assignees** 

**Technology Concepts:** 

Speed		7700	Biometrics		Multimedia		Wi-fi	puter Key
Nokia Corporation	-31				192			
Panasonic Corporation	7	7	7	7	8			
Sony Corp			1				3	
Apx Parent Holdco, Inc.								
Microsoft Corporation								
Samsung Electronics Co. Ltd.					1			
Koninklijke Philips N.v.								
Qualcomm Incorporated						6	3	
Apple Inc.								
Alphabet Inc.								
Nicrosoft Technology Licensing, Llc		12	4	9		2		

# **Value Chain Analysis**



# Latest M&A Activity in the Space

Implementation of virtual personal assistants are expected to positively impact the smart speaker market growth. This technology can stream music and audio books with single voice commands. The launch of Amazon Echo has caused disruption in the market, with several other companies such as Google and Apple following suit.

Multiple companies are acquiring startups. Here's the quick snapshot of the M&A activity in this space

- Microsoft acquired Solair IoT services based Italian company and Groove machine learning based company in 2016. Also automation technology solution company for house id8 Group R2 studio acquired in 2013.
   Samsung actively acquiring Innoetics and Melaud regarding speech experts and smart headphones. Harman (audio product system), Viv (intelligent interface), Smartthings(monitor and control home) and mSpot (mobile music service and provides cloud solution) acquired by Samsung.
- Apple acquired Workflow, Camel audio (provid tools for music production), Beats electronics (premium consumer headphones) and Novauris (voice recognition system)
- Sony accquired Orchard music distribution, marketing and sales company
- · Google accquired Symphony (secure and effective communication workflow application) and Magic Leap (wearable technology and digital device solution company)